

Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12th Floor, Oakland, CA 94612-4305



Gregory J. Ahern, Sheriff

Director of Emergency Services
Coroner - Marshal

AGENDA ITEM _____ August 1, 2017

July 26, 2017

Honorable Board of Supervisors
County Administration Building
1221 Oak Street
Oakland, CA 94612

SUBJECT: URBAN SHIELD 2017 FIRST RESPONDER TRAINING EXERCISE

Dear Board Members:

RECOMMENDATION:

1. Authorize the Sheriff to enter into agreements of limited duration (from July 1, 2017 thru September 16, 2017) with public and private entities for use of their facilities and services during the Urban Shield 2017 First Responder Training Exercise;
2. Authorize the Sheriff or his designee to negotiate and sign required documents for procurement of services and supplies necessary to facilitate the Urban Shield 2017 First Responder Training Exercise;
3. Authorize the Sheriff to enter into agreements of limited duration (from July 1, 2017 thru September 16, 2017) with public and private entities for participation of Urban Shield 2017 First Responder Training Exercise; and authorize the distribution of grant funds to the participating agencies for cost recovery;
4. Authorize the Sheriff's Office to enter into an agreement with Sunbelt Rentals (*Principal: Brendan Horgan, CEO; Location: San Leandro, CA*), procurement contract # 15588, for power and lighting supply rental services for the contract period of 7/18/17-12/31/17 at an estimated cost of \$27,340;
5. Authorize the Sheriff's Office to enter into an agreement with Stuart Event Rentals (*Principal: Michael Berman, CEO; Location: Milpitas, CA*), procurement contract # 15589, for event supply rental services for the contract period of 7/18/17-12/31/17 at an estimated cost of \$35,597;
6. Approve a waiver of the County's competitive bid process and authorize the Sheriff's Office to enter into an agreement with Strategic Operations, Inc. (*Principal: Stu Segall, President; Location: San Diego, CA*), procurement contract # 15629, for hyper-realistic training services for the contract period of 7/18/17-12/31/17 at a not to exceed cost of \$45,964.09.

DISCUSSION/SUMMARY:

On October 31, 2006, your Board approved the Sheriff's Office to sign a Memorandum of Understanding between Alameda County, the City and County of San Francisco, City of Oakland, City of San Jose and Santa Clara County. This agreement establishes the Urban Area Working Group to provide representation for all the jurisdictions that comprise the Urban Area and to allocate funding available through the UASI program. This agreement represents a regional approach to shared risk and risk-mitigation directly related to terrorism and disaster preparedness.

To participate in this program, the following representatives from the Sheriff's Office were designated and authorized to execute documents for and on behalf of the County of Alameda, for the purpose of obtaining funding under the UASI program.

1. Gregory J. Ahern as Director of the Office of Emergency Services
2. Thomas Wright as Division Commander of the Regional Training and Exercise Program (UASI)
3. Simone Murphy as Financial Officer

San Francisco is designated as the fiscal agent for the consolidated San Jose, Oakland, and San Francisco Urban Area through San Francisco's Department of Emergency Management for purposes of the Fiscal Year 2016 UASI grant program. On June 23, 2017, the Alameda County Sheriff's Office (ACSO) received official notice of being awarded funding from the FY16 UASI grant program. On January 10, 2017, your Board authorized the Sheriff to sign an agreement between the County of Alameda and the City and County of San Francisco for the distribution of Fiscal Year 2016 Urban Area Security Initiative (UASI) regional funds for emergency preparedness. The allocation for Alameda County is \$5,535,014, of which \$1,700,000 is designated for training to continue enhancement of the Bay Area's ability to respond effectively to disasters of regional scale, which includes planning, organization, equipment and management. To facilitate this regional training exercise, the Sheriff's Office will need to procure services and supplies from various vendors, including, but not limited to, the rental of lighting and power supply from Sunbelt Rentals, event supply rentals from Stuart Event Rentals as well as exclusive, hyper-realistic training and support services provided by Strategic Operations, Inc.

SELECTION CRITERIA/PROCESS:

The agreement with Sunbelt Rentals is the result of an informal bid process conducted by the Sheriff's Office in which four (4) businesses were contacted: Sunbelt Rentals, Cresco Equipment Rentals, United Rentals and Cobalt Equipment Inc. All four (4) vendors responded to the request of proposals with written proposals. After reviewing the bids, the Sheriff's Office has selected Sunbelt Rentals based on excellent customer services and lowest price for all items requested. A Federal SLEB waiver was approved by the Office of Acquisition Policy, #1137.

The agreement with Stuart Event Rentals is the result of an informal bid process conducted by the Sheriff's Office in which four (4) businesses were contacted: Stuart Event Rentals, Special Events, Cobalt Equipment Inc. and Pleasanton Rental. Stuart Event Rentals and Special Events responded with written proposals, and no bids were received from Cobalt Equipment Inc. and Pleasanton Rental. The Sheriff's Office selected Stuart Event Rentals based on its lowest price

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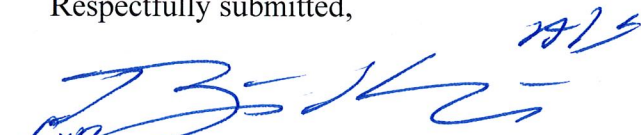
for all items requested and their ability to provide the services requested. A Federal SLEB waiver was approved by the Office of Acquisition Policy, #1135.

Strategic Operations, Inc. (STOPS) will provide federally licensed staff to create life like, hyper-realistic training and support services as well as simulated effects. They will also provide subject matter experts to manage the various products to ensure that they function properly. STOPS uses state-of-the-art special effects, wound effects, medical simulation systems such as the Cut Suit, role players, casualty actors, subject matter experts and immersive training scenarios to create training environments that are the most realistic in the industry. STOPS team of professionals possess the expertise and past performance necessary to ensure the first responder training exercise will be successfully executed. Proprietary equipment and techniques are used to provide the required support. There are no qualified vendors that can combine the critical elements necessary for the safe and effective control and management of this regional training exercise. To maintain consistency and continuity of the high quality training received, the Sheriff's Office is requesting a waiver of the county competitive bidding and purchasing process and authorize the Sheriff's Office to enter into an agreement with Strategic Operations, Inc. as a sole source provider. A Federal SLEB waiver was approved by the Office of Acquisition Policy, #1138.

FINANCING:

No additional appropriation is requested. The funding for this program is included in the Sheriff's Office FY 2017-18 approved budget. This request will be fully offset with funding provided by FY 2016 UASI regional grant funds. This request will not impact the net County cost in FY 2017-18 or in future years.

Respectfully submitted,


Gregory J. Ahern
Sheriff-Coroner

GJA:JWC:jwc